



## TPCA: Supporting Federally Qualified Health Centers (FQHCs) in Transitions of Care and Reductions in Hospital Readmission Rates

Transitioning Patients Across the Care Continuum  
(TPACC) Meeting – 2/21/17

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*Connecting Communities Who Care*

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## Objectives

- Identify Role of the Tennessee Primary Care Association and Federally Qualified Health Centers (FQHCs) in Care Transitions
- Partnerships and Collaborations with Local Hospitals-ACOs, and Specialty Clinics
- Patient Centered Medical Home (PCMH) and Patient Partnerships
- Integrated Care to achieve Population Health and Patient Navigation Strategies



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## Who is the Tennessee Primary Care Association?

- A non-profit, statewide corporation working to strengthen community-based primary health care systems in Tennessee.
- Core members are Tennessee's federally-qualified health centers, known as FQHCs.
- Other members include primary health care clinics, Rural Health Clinics and health professions schools.
- TPCA members serve nearly 385,000 patients annually at almost 200 sites.



## What is a Federally Qualified Health Center (FQHC)?

- Private, not-for-profit health center
- Provide high quality, cost-effective and *comprehensive* primary and preventive care
- Open to all – receipt of services not contingent on ability to pay or insurance status
- Has a sliding fee scale
- Located in high need areas – medically underserved areas and populations (MUAs/MUPs) and Health Professional Shortage Areas (HPSAs)
- Required to meet rigorous quality of care, service and cost standards

## Health Center Basics

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- Federal support for health centers began in 1965.
- The Health Center Program is authorized under section 330 of the Public Health Service Act.
- FQHCs are eligible for:
  - Section 330 grant funds
  - Enhanced Medicaid and Medicare reimbursements
  - Federal Tort Claims Act (FTCA) malpractice coverage
  - Participation in 340B (discounted) Drug Pricing Program



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## Characteristics of Primary Care

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- First point of contact for care.
- Care is comprehensive and integrated.
- Services include preventative care, health maintenance, chronic disease management, and treatment for acute conditions in a **medical home**.

It is estimated that FQHCs save the national health care system between 9 and 17 billion dollars per year by improving the use of preventative care and decreasing more costly emergency room services.



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## FQHC Services

- Primary medical care
- Preventative screenings
- Dental
- Behavioral health
- Pharmacy
- Lab services
- Emergency / Urgent care

Note: services can be provided at the health center or by another provider through a contract.

This is not a complete list. FQHCs provide services either directly or by contracted agreement.



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## FQHC Patient Demographics (2015)

	Tennessee	United States
FQHC Organizations	30	1,375
FQHC Clinic Sites	187	10,753
Total Patients Served	369,445	24,295,946
<b>Patient Financial Classification</b>		
• Uninsured	34.8%	24.4%
• Medicaid	34.1%	49.4%
• Medicare	11.6%	8.9%
• Dually Eligible	5.1%	3.4%
• Other Third Party	19.6%	17.2%

*Source: 2015 Health Center Data, BPHC Data Center; Total clinic sites as of 2/20/17*



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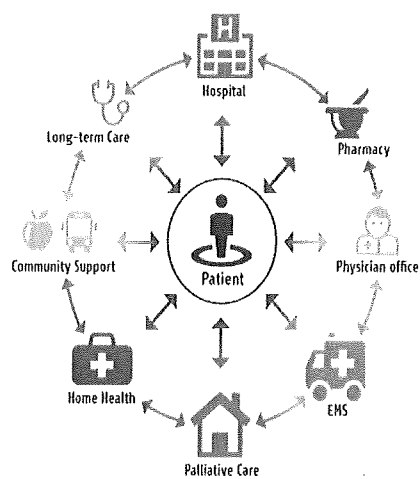
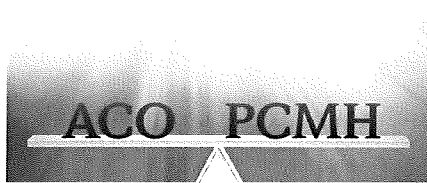
## Emerging Landscape of Accountable Care

- Emphasis on population health and preventative care
- Delivery of care will be collaborative between providers, hospital systems, and community providers and resources
- FQHCs are uniquely positioned as a partner for hospital systems to improve health outcomes
- Goal is to create integrated models of care to provide coordinated services to improve outcomes for targeted populations



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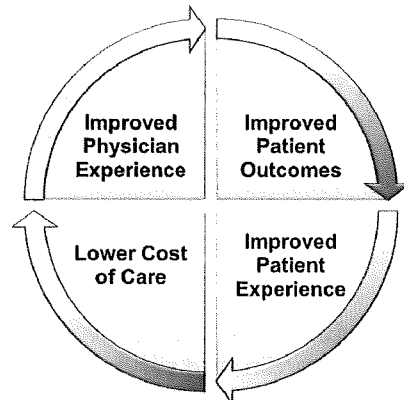
## FQHCs and Care Transitions



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## Quadruple Aim

- Hospitals that work with FQHCs will be better positioned to provide:
  - High quality care
  - Cost effective episodes of care
  - Patient centered care



The Quadruple Aim

## Collaborative Community Efforts

- Collaborative efforts to completing and implementing a “Community Needs Assessment”
- Thinking outside institutional walls
- Moving from compliance mentality to transformational commitments
- Support from hospital institutions for FQHCs and PCMHs, as mutually beneficial collaborations that reduce costs

## Examples of Beneficial Collaborations

(Think Efficiency, Effectiveness, Affordability)

- Referral and discharge coordination that reduce hospital readmissions through FQHC Care Management and Care Coordination team members
- Investments in Health Information Networks that allow for connectivity and communication between organizations
- Working towards seamless referral networks between services such as laboratory, radiology, specialty care, telehealth and telemedicine
- Care transition handoffs between hospital services and returning or “enrolling” patients in a PCMH Primary Care Provider Program



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## Examples of Beneficial Collaborations

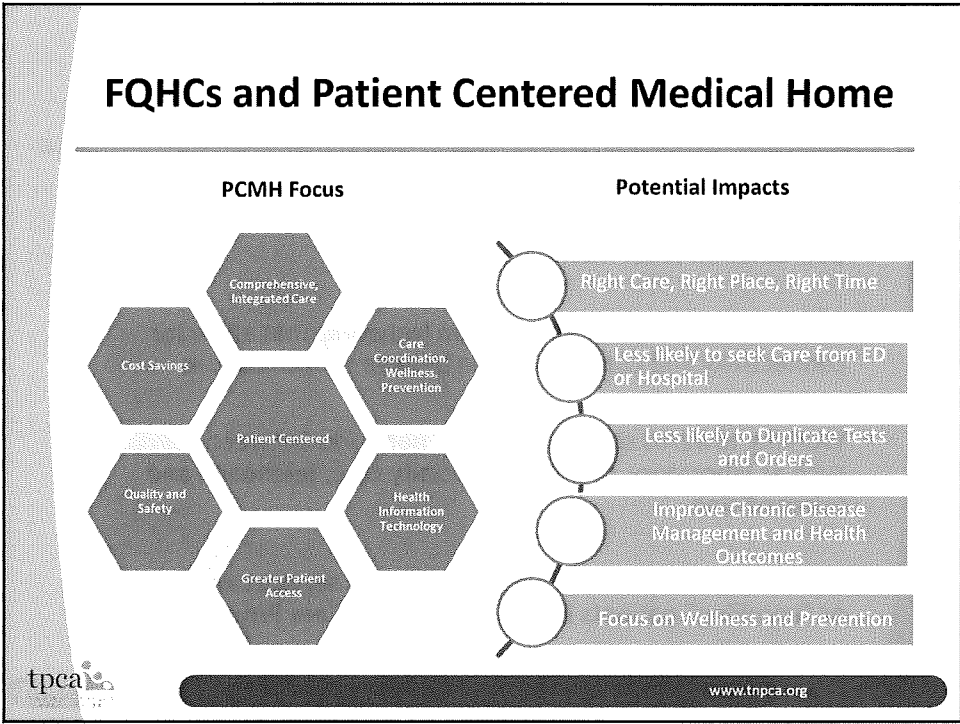
(Think Efficiency, Effectiveness, Affordability)

(Slide 2)

- Opportunities for innovative financing partnerships through grant funded specialty programs for population health management (State DPOH, CDC, Robert Wood Johnson)
- Mandatory collaborations set by the ACA/HRSA  
(Ex.: Outreach and enrollment, specialty programs e.g Childhood obesity, asthma, diabetes, hypertension)
- Improved outcomes and quality improvement initiatives for management of chronic care populations

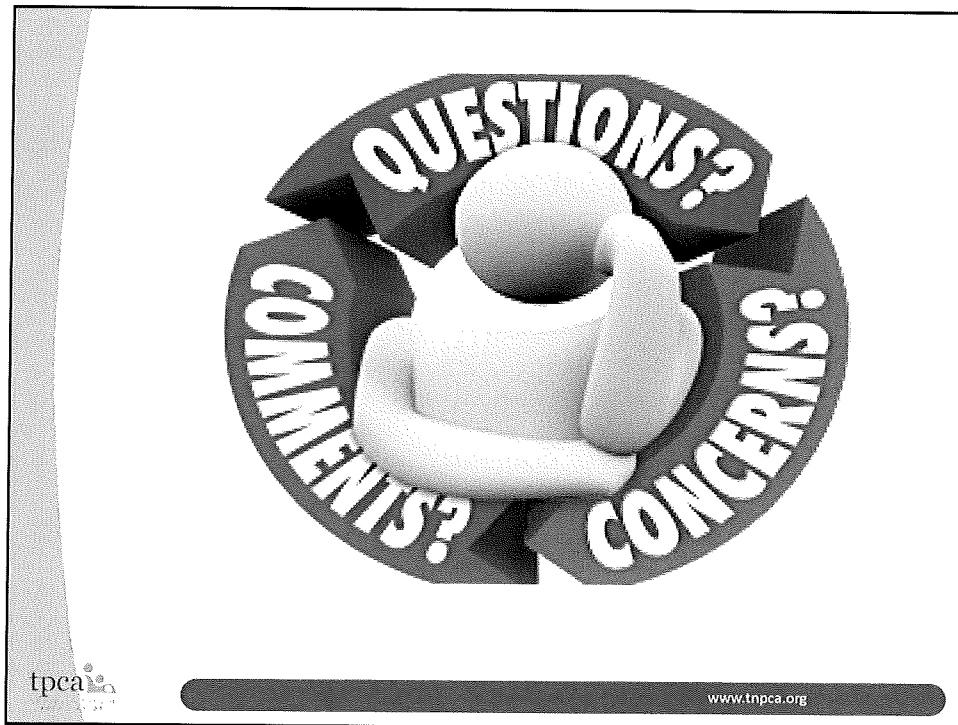


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- ## Integrated Care and Population Health Management
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- Medical, Dental, Behavioral Health
  - E-communication-Patient Portal
  - Telehealth /Telemedicine for clinical decision support
  - Team approach
  - Outreach and Education
  - Shorter wait time
  - Optimizes patient visits
  - Alternatives to in office visits
  - Electronic order entry / prescribing
  - Extended hours
  - Maximizes staff involvement in care working to the top of their licensure / certification
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## Citations

- Serafine, M., Dentler, J. (2015). Community collaborations: 6 areas of focus for hospital and federally qualified health center partnerships. Retrieved from <http://www.beckershospitalreview.com/hospital-management-administration/community-collaborations-6-areas-of-focus-for-hospital-and-federally-qualified-health-center-partnerships.html>
- Longs Peak Family Practice. (2017). Why the medical home works: A framework. Retrieved from <https://longspeakfamilypractice.com/family-practice/pcmh/>